# SELECTED FINANCIAL INFORMATION

For the Fiscal Year Ended March 31, 2019 (Supplementary)

May 14, 2019



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#### I. Selected Financial Information For the Fiscal Year Ended March 31, 2019

#### 1. Operating Results

#### (1) Consolidated

(Millions of yen)

	For the Year Ended March 31, 2019	For the Year Ended March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Gross operating profit (Note 1)	45,467	46,421	(953)
Net interest income	34,674	34,763	(89)
Net fees and commissions	5,902	6,639	(736)
Net other ordinary income	4,890	5,017	(127)
General and administrative expenses	35,189	34,875	313
Net operating income before general allowance and goodwill (Note 2)	10,278	11,545	(1,267)
Provision for general allowance for loan losses	(48)	_	(48)
Net operating income (Note 3)	10,327	11,545	(1,218)
Non-recurring income and expenses	313	6,317	(6,004)
Net gain and loss on stocks and other securities	(777)	1,360	(2,138)
Problem claims related costs	1,236	630	605
Written-off of loans	224	209	14
Provision for specific allowance for loan losses	933	_	933
Net loss on sales of loans	78	420	(342)
Reversal of allowance for loan losses	_	686	(686)
Recoveries of written-off claims	2	1	0
Others	2,325	4,898	(2,573)
Ordinary profit	10,640	17,863	(7,223)
Extraordinary income and loss	(201)	(198)	(3)
Net gain and loss on disposal of non-current assets	(201)	(198)	(3)
Gain on disposal of non-current assets	_	0	(0)
Loss on disposal of non-current assets	201	198	2
Others	_	_	_
Income before income taxes	10,438	17,665	(7,226)
Income taxes	2,370	5,181	(2,811)
Income taxes - current	2,230	5,248	(3,018)
Income taxes for prior periods	_	(259)	259
Income taxes - deferred	140	192	(52)
Net income	8,068	12,483	(4,415)
Net income attributable to non-controlling interests	_	_	_
Net income attributable to owners of the parent	8,068	12,483	(4,415)

Notes: 1. Gross operating profit = (Interest income - Interest expenses) + (Fees and commissions - Fees and commissions payments)

<sup>-</sup> Provision for general allowance for loan losses

Cre	edit costs (Note 4)	1,350	172	1,177
	Excluding recoveries of written-off claims	1,353	174	1,178

Note: 4. Credit costs = (Provision for general allowance for loan losses + Problem claims related costs)

<sup>- (</sup>Reversal of allowance for loan losses + Recoveries of written-off claims) + Adjustment on purchased loan

	For the Year Ended	For the Year Ended	Increase/
	March 31, 2019	March 31, 2018	(Decrease)
	(A)	(B)	(A)-(B)
Number of Consolidated Subsidiaries	2	2	_

<sup>+ (</sup>Other ordinary income - Other ordinary expenses)

<sup>2.</sup> Net operating income before general allowance and goodwill = Gross operating profit - General and administrative expenses

<sup>3.</sup> Net operating income = Gross operating profit - General and administrative expenses

### 1. Operating Results (continued)

### (2) Non-consolidated

	For the Year Ended March 31, 2019	For the Year Ended March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Gross operating profit	43,682	44,224	(542)
Net interest income	34,554	34,433	120
Net fees and commissions	4,237	4,772	(535)
Net other ordinary income	4,890	5,017	(127)
of which net gain and loss on bonds	(1,618)	(3,299)	1,681
General and administrative expenses (excluding non-recurring expenses)	34,690	34,311	379
Personnel expenses	16,888	16,890	(1)
Nonpersonnel expenses	16,067	15,630	437
Taxes	1,734	1,790	(55)
Net operating income	0.004	0.042	(024)
before general allowance and goodwill	8,991	9,913	(921)
Core net operating income (excluding net gain and loss on bonds)	10,609	13,212	(2,603)
Provision for general allowance for loan losses	_	_	_
Amortization of goodwill	_	_	_
Net operating income	8,991	9,913	(921)
Non-recurring income and expenses	1,439	7,373	(5,933)
Net gain and loss on stocks and other securities	(777)	1,360	(2,138)
Problem claims related costs	(61)	(2)	(58)
Written-off of loans	_	6	(6)
Provision for specific allowance for loan losses	_	_	_
Net gain and loss on sales of loans	(61)	(9)	(52)
Reversal of allowance for loan losses	9	1,395	(1,386)
Recoveries of written-off claims	_	0	(0)
Others	2,146	4,614	(2,467)
Ordinary profit	10,430	17,286	(6,855)
Extraordinary income and loss	(193)	(198)	4
Net gain and loss on disposal of non-current assets	(193)	(198)	4
Gain on disposal of non-current assets	_	_	_
Loss on disposal of non-current assets	193	198	(4)
Others	_	_	_
Income before income taxes	10,237	17,088	(6,851)
Income taxes	2,312	4,946	(2,633)
Income taxes - current	2,068	5,114	(3,045)
Income taxes for prior periods	_	(259)	259
Income taxes - deferred	243	92	151
Net income	7,924	12,141	(4,217)

2. Return on Equity

	For the Year Ended	For the Year Ended	Increase/
	March 31, 2019	March 31, 2018	(Decrease)
	(A)	(B)	(A)-(B)
Consolidated Basis	5.26	8.75	(3.49)
Non-consolidated Basis	5.98	9.45	(3.47)

### 3. Net Interest Margin after General & Administrative Expenses

#### (1) Non-consolidated

(%)

(%)

	For the Year Ended	For the Year Ended	Increase/
	March 31, 2019	March 31, 2018	(Decrease)
	(A)	(B)	(A)-(B)
Return on Interest-Earning Assets (a)	1.62	1.64	(0.02)
( i ) Yields on Loans and Bills discounted	1.94	1.91	0.03
( ii ) Yields on Securities	2.01	1.95	0.06
Financing Costs including General & Administrative Expenses (b)	1.68	1.69	(0.01)
( i ) Yields on Deposits	0.16	0.16	_
( ii ) Yields on Other External Liabilities	0.77	0.23	0.54
Net Interest Margin after General & Administrative Expenses (a) - (b)	(0.06)	(0.05)	(0.01)

#### (2) Non-consolidated, excluding International Operations

(%)

	For the Year Ended	For the Year Ended	Increase/
	March 31, 2019	March 31, 2018	(Decrease)
	(A)	(B)	(A)-(B)
Return on Interest-Earning Assets (a)	1.24	1.31	(0.07)
( i ) Yields on Loans and Bills discounted	1.70	1.76	(0.06)
( ii ) Yields on Securities	0.89	0.92	(0.03)
Financing Costs including General & Administrative Expenses (b)	1.48	1.52	(0.04)
( i ) Yields on Deposits	0.07	0.09	(0.02)
( ii ) Yields on Other External Liabilities	0.00	0.00	ı
Net Interest Margin after General & Administrative Expenses (a) - (b)	(0.24)	(0.21)	(0.03)

#### 4. Gain & Loss on Securities (Non-consolidated)

	For the Year Ended	For the Year Ended	Increase/
	March 31, 2019	March 31, 2018	(Decrease)
	(A)	(B)	(A)-(B)
Net Gain & Loss on Bonds	(1,618)	(3,299)	1,681
Gain on Sales	577	1,194	(616)
Gain on Redemption	40	89	(48)
Loss on Sales	2,216	4,110	(1,893)
Loss on Redemption	20	473	(452)
Loss on Devaluation	_		_
Net Gain & Loss on Stocks and Other Securities	(777)	1,360	(2,138)
Gain on Sales	272	1,855	(1,583)
Loss on Sales	1,049	494	555
Loss on Devaluation			_

#### 5. Financial Instruments at Fair Value (Consolidated)

(Millions of yen)

		As of March 31, 2019			As of March 31, 2018	
	Balance sheet amount	Fair value	Net unrealized gain/(loss)	Balance sheet amount	Fair value	Net unrealized gain/(loss)
Cash and due from banks	412,822	412,822	_	374,979	374,979	_
Call loans	17,000	17,000	-	27,901	27,901	_
Securities						
Trading securities	_	_	_	33,918	33,918	_
Other securities	226,297	226,297	_	296,162	296,162	_
Loans and bills discounted	1,670,433			1,740,836		
Allowance for loan losses	(12,756)			(12,491)		
	1,657,676	1,746,113	88,437	1,728,344	1,810,459	82,114
Total Assets	2,313,796	2,402,233	88,437	2,461,305	2,543,419	82,114
Deposits	1,713,328	1,714,151	823	1,878,581	1,879,659	1,077
Negotiable certificates of deposit	429,326	429,326	_	359,685	359,685	_
Payables under securities lending transactions	37,075	37,075	_	77,567	77,567	_
Bonds payable	_	1	_	4,100	4,122	22
Total Liabilities	2,179,730	2,180,553	823	2,319,933	2,321,034	1,100
Derivative transactions						
Hedge accounting not applied	(1,203)	(1,203)	_	276	276	_
Hedge accounting applied		-	-	289	289	_
Total Derivative transactions	(1,203)	(1,203)	_	566	566	_

#### 6. Securities at Fair Value (Consolidated)

(1) Trading securities

(Millions of yen)

(1) Trading occurred		(Millions of You)
	As of	As of
	March 31, 2019	March 31, 2018
Valuation difference included in net gain/(loss)	-	(880)

#### (2) Available-for-sale securities

(Millions of yen)

				As of March 31, 2019		As of March 31, 2018		
			Balance sheet amount	Cost	Net unrealized gain/(loss)	Balance sheet amount	Cost	Net unrealized gain/(loss)
	Во	onds	31,683	31,090	593	48,421	47,695	725
		Government bonds	501	500	1	502	500	2
Balance sheet amount in		Municipal bonds	_	_	_	3,169	3,161	7
excess of Cost		Corporate bonds	31,182	30,590	591	44,749	44,033	715
	Others		97,496	96,092	1,403	102,159	100,820	1,339
	Sub-Total		129,179	127,182	1,997	150,580	148,515	2,064
	Bonds		19,598	19,674	(75)	48,506	48,846	(340)
		Government bonds	18,618	18,693	(74)	43,309	43,640	(331)
Balance sheet amount not in		Municipal bonds	_	-	_	_	_	_
excess of Cost		Corporate bonds	980	981	(0)	5,196	5,206	(9)
	Others		83,538	84,024	(485)	99,967	102,580	(2,613)
	Su	ıb-Total	103,137	103,698	(561)	148,473	151,427	(2,954)
Total			232,317	230,881	1,435	299,053	299,942	(889)

Note: "Available-for-sale securities" include "Securities" and Negotiable certificates of deposit in "Cash and due from banks".

#### 7. Capital Adequacy Ratio (Preliminary)

(1) Consolidated (Millions of yen)

		As of	As of	
		March 31, 2019	March 31, 2018	Increase/
		Walcit 31, 2019 Walcit 31, 2016		(Decrease)
		Preliminary (A)	(B)	(A)-(B)
1.	Capital Adequacy Ratio 2. /3. X100%	9.73%	9.09%	0.64%
2.	Capital	156,871	154,653	2,218
3.	Risk-weighted Assets	1,610,787	1,699,656	(88,869)
4.	Minimum Capital Requirements 3. X4%	64,431	67,986	(3,554)

(2) Non-consolidated (Millions of yen)

		As of	As of	
		March 31, 2019	March 31, 2018	Increase/
		Waldi 31, 2019 Waldi 31, 2010		(Decrease)
		Preliminary (A)	(B)	(A)-(B)
1.	Capital Adequacy Ratio 2. /3. X100%	9.15%	8.54%	0.61%
2.	Capital	146,460	144,305	2,154
3.	Risk-weighted Assets	1,600,144	1,687,859	(87,715)
4.	Minimum Capital Requirements 3. X4%	64,005	67,514	(3,508)

Notes: "Risk-weighted Assets" is calculated on "Standardised Approach."

#### II. Loan Portfolio & Deposits

Risk-Managed Loans & Bills Discounted ("Risk-Managed Loans") and Disclosed Claims under Financial Revitalization Law ("Disclosed Claims") are shown under two calculation methods.

Category IV claims are defined as those claims against legally or virtually bankrupt borrowers that have been judged as uncollectible. In such claims, any amount in excess of the value of the collateral or guarantees are either fully written-off ("Chart-A") or fully reserved against ("Chart-B").

The Chart-A's have excluded all Category IV claims from Risk-Managed Loans/Disclosed Claims since these claims have been deemed as uncollectible and the remaining balance is fully covered with collateral and guarantees after writing off the excess. Most Japanese banks have adopted this method for reporting Risk-Managed Loans/Disclosed Claims.

The Chart-B's have included all Category IV claims in Risk-Managed Loans/Disclosed Claims even though any amount in excess of collateral and guarantees has been fully reserved against. The Bank has adopted this method and thus, Category IV claims are not deducted from Risk-Managed Loans/Disclosed Claims until such claims are collected, legally settled, or sold. This results in a higher Disclosed amount and ratio than the calculation method used in the Chart-A.

#### 1. Status of Risk-Managed Loans & Bills Discounted

#### (1) Consolidated

Chart-A: Risk-Managed Loans after writing-off Category IV Claims

(Millions of yen)

	As of	As of	
	March 31, 2019	March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Loans to Bankrupt Borrowers	719	587	132
Past Due Loans	10,238	14,531	(4,293)
Loans Past Due 3 Months or More	229	281	(52)
Restructured Loans	58	67	(8)
Total (a)	11,246	15,468	(4,222)
Ending Balance of Loans and Bills Discounted (b)	1,667,038	1,738,009	(70,971)
Ratio of Risk-Managed Loans and Bills Discounted to Total Loans (%) (a/b X 100)	0.67	0.89	(0.22)
Amounts Secured (c)	7,928	11,527	(3,599)
Coverage Ratio (%) (c/a X 100)	70.49	74.52	(4.03)

#### Chart-B: Risk-Managed Loans including Category IV Claims

As of	As of	
March 31, 2019	March 31, 2018	Increase/ (Decrease)
(A)	(B)	(A)-(B)
1,532	1,183	348
12,820	16,761	(3,941)
229	281	(52)
58	67	(8)
14,641	18,295	(3,653)
1,670,433	1,740,836	(70,402)
0.87	1.05	(0.18)
11,323	14,354	(3,031)
77.33	78.45	(1.12)
	March 31, 2019 (A)  1,532 12,820 229 58 14,641  1,670,433 0.87	March 31, 2019     March 31, 2018       (A)     (B)       1,532     1,183       12,820     16,761       229     281       58     67       14,641     18,295       1,670,433     1,740,836       0.87     1.05

#### 1. Status of Risk-Managed Loans & Bills Discounted (Continued)

#### (2) Non-consolidated

Chart-A: Risk-Managed Loans after writing-off Category IV Claims

(Millions of yen)

	As of	As of	
	March 31, 2019	March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Loans to Bankrupt Borrowers	327	217	110
Past Due Loans	8,381	12,712	(4,330)
Loans Past Due 3 Months or More	229	281	(52)
Restructured Loans	58	67	(8)
Total (a)	8,997	13,279	(4,281)
Ending Balance of Loans and Bills Discounted (b)	1,662,671	1,733,217	(70,545)
Ratio of Risk-Managed Loans and Bills Discounted to Total Loans (%) (a/b X 100)	0.54	0.76	(0.22)
Amounts Secured (c)	8,088	11,818	(3,729)
Coverage Ratio (%) (c/a X 100)	89.89	88.99	0.90

Chart-B: Risk-Managed Loans including Category IV Claims		_	(Millions of yen)
	As of	As of	
	March 31, 2019	March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Loans to Bankrupt Borrowers	681	467	214
Past Due Loans	9,046	13,162	(4,116)
Loans Past Due 3 Months or More	229	281	(52)
Restructured Loans	58	67	(8)
Total (a)	10,016	13,980	(3,963)
Ending Balance of Loans and Bills Discounted (b)	1,663,690	1,733,918	(70,227)
Ratio of Risk-Managed Loans and Bills Discounted to Total Loans (%) (a/b X 100)	0.60	0.80	(0.20)
Amounts Secured (c)	9,107	12,518	(3,411)
Coverage Ratio (%) (c/a X 100)	90.91	89.54	1.37

#### 2. Disclosed Claims under Financial Revitalization Law

#### (1) Consolidated

Chart-A: Disclosed Claims after writing-off Category IV Claims (Millions of yen)

	As of	As of	
	March 31, 2019	March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Bankruptcy and Quasi-Bankruptcy	4,584	4,624	(39)
Doubtful	6,518	10,668	(4,150)
Sub-standard	288	349	(61)
Sub-Total (a)	11,391	15,642	(4,251)
Normal	1,674,262	1,741,489	(67,227)
Total (b)	1,685,653	1,757,132	(71,478)
Ratio of Problem Loans to Total Claims (%) (a/b X 100)	0.67	0.89	(0.22)
Amounts Secured (c)	7,985	11,570	(3,585)
Coverage Ratio (%) (c/a X 100)	70.10	73.97	(3.87)

Chart-B: Disclosed Claims including Category IV Claims

(Millions of yen)

		-	, , ,
	As of	As of	
	March 31, 2019	March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Bankruptcy and Quasi-Bankruptcy	7,979	7,450	528
Doubtful	6,518	10,668	(4,150)
Sub-standard	288	349	(61)
Sub-Total (a)	14,786	18,469	(3,682)
Normal	1,674,262	1,741,489	(67,227)
Total (b)	1,689,048	1,759,958	(70,910)
Ratio of Problem Loans to Total Claims (%) (a/b X 100)	0.87	1.04	(0.17)
Amounts Secured (c)	11,380	14,397	(3,016)
Coverage Ratio (%) (c/a X 100)	76.96	77.95	(0.99)

#### (2) Non-consolidated

Chart-A: Disclosed Claims after writing-off Category IV Claims (Millions of yen)

	As of	As of	
	March 31, 2019	March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Bankruptcy and Quasi-Bankruptcy	2,333	2,410	(76)
Doubtful	6,426	10,565	(4,139)
Sub-standard	288	349	(61)
Sub-Total (a)	9,048	13,325	(4,277)
Normal	1,665,821	1,732,088	(66,266)
Total (b)	1,674,870	1,745,414	(70,543)
Ratio of Problem Loans to Total Claims (%) (a/b X 100)	0.54	0.76	(0.22)
Amounts Secured (c)	8,138	11,857	(3,719)
Coverage Ratio (%) (c/a X 100)	89.93	88.98	0.95

Chart-B: Disclosed Claims including Category IV Claims

Chart 2. Discissor Chamber Including Category I. Chambe			(millionio or join)
	As of	As of	
	March 31, 2019	March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Bankruptcy and Quasi-Bankruptcy	3,353	3,111	241
Doubtful	6,426	10,565	(4,139)
Sub-standard	288	349	(61)
Sub-Total (a)	10,067	14,026	(3,958)
Normal	1,665,821	1,732,088	(66,266)
Total (b)	1,675,889	1,746,114	(70,225)
Ratio of Problem Loans to Total Claims (%) (a/b X 100)	0.60	0.80	(0.20)
Amounts Secured (c)	9,157	12,558	(3,400)
Coverage Ratio (%) (c/a X 100)	90.95	89.53	1.42

(Millions of yen)

(70,227)

#### 3. Allowance for Loan Losses (Non-consolidated)

#### Non-consolidated

Chart-A: Allowance for Loan Losses after writing-off Category IV Claims (Millions of ven)

Chart-A. Allowance for Loan Losses after writing-on category	IV Ciaiiis		(Willions of year)
	As of	As of	
	March 31, 2019	March 31, 2018	Increase/
	(A)	(B)	(Decrease) (A)-(B)
General Allowance for Loan Losses	4,277	4,062	214
Specific Allowance for Loan Losses	3,531	4,010	(479)
Total Allowance for Loan Losses (a)	7,809	8,073	(264)
Total Loans and Bills Discounted (b)	1,662,671	1,733,217	(70,545)
Ratio of Total Allowance for Loan Losses to Total Loans and Bills Discounted (%) (a/b X 100)	0.46	0.46	-

Chart-B: Allowance for Loan Losses including Category IV Claims			(Millions of yen)
	As of	As of	
	March 31, 2019	March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
General Allowance for Loan Losses	4,277	4,062	214
Specific Allowance for Loan Losses	4,550	4,711	(160)
Total Allowance for Loan Losses (a)	8,828	8,774	54
Total Loans and Bills Discounted (b)	1,663,690	1,733,918	(70,227)
Ratio of Total Allowance for Loan Losses to Total Loans and Bills Discounted (%) (a/b X 100)	0.53	0.50	0.03

#### 4. Classifications of Loans & Bills Discounted (Non-consolidated)

(1) Classification by Type of Borrower Industry

Total

As of As of Increase/ March 31, 2019 March 31, 2018 (Decrease) (A)-(B)Domestic (excluding offshore banking account) 1,663,690 1,733,918 (70,227)44,275 Manufacturing 32.856 11,419 4,094 4,013 Agriculture and forestry 81 **Fisheries** 0 0 0 Mining and quarrying of stone and gravel Construction 9,029 7,570 1,459 3,188 Electricity, gas, heat supply and water 31,363 28,175 Information and communications 11,312 21.405 (10,093)Transport and postal activities 7,095 1,694 5,401 Wholesale and retail trade 63,485 60,751 2,734 88,743 74,729 14,014 Finance and insurance Real estate and goods rental and leasing 205,305 227,142 (21,837)Other services 267,371 287,133 (19,762)Government, except elsewhere classified 931,618 992,370 (60,752)Industries unable to classify Overseas and Offshore Banking Account Governments and official institutions Financial institutions Other

1,663,690

1,733,918

#### 4. Classifications of Loans & Bills Discounted (Non-consolidated) (continued)

(Millions of yen) (2) Consumer Loans As of As of Increase/ March 31, 2019 March 31, 2018 (Decrease) (A) (A)-(B) (29,561) Consumer Loans 603,355 632,916 354,660 (41,371) Housing Loans 396,031 248,695 236,885 Other Consumer Loans 11,810

(3) Loans to Small and Medium-sized Enterprises and Inc		(Millions of yen)	
	As of	As of	
	March 31, 2019	March 31, 2018	Increase/ (Decrease)
	(A)	(B)	(A)-(B)
Loans to Small and Medium-sized Enterprises	1,382,927	1,410,493	(27,566)
and Individuals (a)	1,302,321	1,410,495	(27,500)
Total Loans and Bills Discounted (b)	1,663,690	1,733,918	(70,227)
Ratio of Loans to Small and Medium-sized Enterprises and Individuals to Total Loans and Bills Discounted (%) (a/b X 100)	83.12	81.34	1.78

. Balances of Loans ar	nd Deposits			(Millions of yen
		As of	As of	
		March 31, 2019	March 31, 2018	Increase/ (Decrease)
		(A)	(B)	(A)-(B)
Total Deposits and Negotiable certificates of deposit	Consolidated (Ending Bal.)	2,142,654	2,238,266	(95,612
	Non-consolidated (Ending Bal.)	2,151,846	2,247,072	(95,225
	Non-consolidated (Average Bal.)	2,218,906	2,224,018	(5,112
Deposits	Consolidated (Ending Bal.)	1,713,328	1,878,581	(165,253
	Individual	1,451,804	1,614,414	(162,609
	Corporate	259,927	262,042	(2,11
	Public money	24	17	
	Financial institutions	1,571	2,107	(53
	Non-consolidated (Ending Bal.)	1,722,520	1,887,387	(164,86
	Non-consolidated (Average Bal.)	1,833,767	1,922,555	(88,78
Negotiable certificates of deposit	Consolidated (Ending Bal.)	429,326	359,685	69,64
	Non-consolidated (Ending Bal.)	429,326	359,685	69,64
	Non-consolidated (Average Bal.)	385,138	301,462	83,67
Loans and Bills Discounted	Consolidated (Ending Bal.)	1,670,433	1,740,836	(70,40)
	Non-consolidated (Ending Bal.)	1,663,690	1,733,918	(70,22
	Non-consolidated (Average Bal.)	1,688,153	1,677,923	10,229